

## Teknik Presentasi Dan Negosiasi (3 SKS)

| TATAP MUKA KE | HARI/TANGGAL | MULAI | SELESAI | RUANG | STATUS  | REALISASI MATERI  | KEHADIRAN MAHASISWA | PENGAJAR                     | TANDA TANGAN |
|---------------|--------------|-------|---------|-------|---------|---|---------------------|------------------------------|--------------|
| 1             | 19-09-2023   | 12:50 | 15:20   | C508  | Selesai | 159_20230919064500_What Negotiation is.pptx   | 29/29               | WIJAYANTI,<br>S.IP., M.I.Kom |              |
| 2             |              |       |         | C508  |         |   | 29/29               |                              |              |
| 3             | 03-10-2023   | 12:50 | 15:20   | C508  | Selesai | 159_20231003060920_Sejarah Negosiasi.pptx   | 29/29               | WIJAYANTI,<br>S.IP., M.I.Kom |              |
| 4             | 10-10-2023   | 12:50 | 15:20   | C508  | Selesai | <p>Hi class, semoga semua tetap sehat dan semangat selalu....</p> <p>hari ini kelas online kita tidak meet yaa...tp ada penugasan, baca dan kerjakan dengan baik</p> <p>kemudian submit disiskamaya sesuai deadline</p> <p>untuk tugas yang terdapat pd file materi yg sy share hari ini abaikan saja</p> <p>ok.....fightiing</p> <p>159_20231010075523_negosiasi steve jobs.docx</p> <p>Mahasiswa diminta untuk menjelaskan definisi negosiasi menurut para pakar dari dlm negeri, minimal tiga pendapat/ konsep</p> <p>Ketentuan: format tugas harus berbeda satu sama lain, punya ciri khas/ keunikan, sebagai bukti tugas individual</p> <p>Submit di siskamaya sesuai jadwal kuliah, bila tidak akan dianggap alpa</p> | 29/29               | WIJAYANTI,<br>S.IP., M.I.Kom |              |
| 5             | 17-10-2023   | 12:50 | 15:20   | C508  | Selesai | 159_20231017063248_Teknik Negosiasi 1.pptx  | 29/29               | WIJAYANTI,<br>S.IP., M.I.Kom |              |
| 6             | 24-10-2023   | 12:50 | 15:20   | C508  | Selesai | 159_20231024070803_Presentasi sbg soft skills.pptx  | 29/29               | WIJAYANTI,<br>S.IP., M.I.Kom |              |
| 7             | 02-11-2023   | 12:50 | 15:20   | C508  | Selesai | Teknik Presentasi efektif   | 29/29               | WIJAYANTI,<br>S.IP., M.I.Kom |              |
| 8 /UTS        |              |       |         |       |         |   |                     |                              |              |
| 9             | 14-11-2023   | 12:50 | 15:20   | C508  | Selesai | 159_20231114065939_Ketrampilan dasar negosiasi.pptx   | 29/29               | WIJAYANTI,<br>S.IP., M.I.Kom |              |
| 10            | 21-11-2023   | 12:50 | 15:20   | C508  | Selesai | 159_20231121075325_jenis negosiasi.pptx   | 29/29               | WIJAYANTI,<br>S.IP., M.I.Kom |              |
| 11            |              |       |         | C508  |         |   | 29/29               |                              |              |



**WIJAYANTI, S.IP., M.I.Kom**  
**Teknik Presentasi Dan Negosiasi (3 SKS)**















| No | Mahasiswa                                    | Foto  | 1          | 2 | 3          | 4          | 5          | 6          | 7          | 8   | 9          | 10         | 11 | 12         | 13         | 14         | 15         | 16  |
|----|--|---|------------|---|------------|------------|------------|------------|------------|-----|------------|------------|----|------------|------------|------------|------------|-----|
|    |  |   | 2023-09-19 |   | 2023-10-03 | 2023-10-10 | 2023-10-17 | 2023-10-24 | 2023-11-02 | UTS | 2023-11-14 | 2023-11-21 |    | 2023-12-05 | 2023-12-12 | 2023-12-19 | 2024-01-03 | UAS |
| 1  | 2264190027<br>NAHDA QULBI AZRIANI (Pagi)     |    | Hadir      |   | Hadir      | Hadir      | Hadir      | Hadir      | Hadir      |     | Hadir      | Hadir      |    | Hadir      | Hadir      | Hadir      | Hadir      |     |
| 2  | 2264190034<br>RAPLI FADHLUROHMAN (Pagi)      |    |            |   | Hadir      | Hadir      | Hadir      | Hadir      | Hadir      |     | Hadir      | Sakit      |    | Hadir      | Izin       | Hadir      | Hadir      |     |
| 3  | 2264190050<br>AULIYA NURUL RAMADHANI (Pagi)  |    | Hadir      |   | Hadir      | Hadir      | Hadir      | Hadir      | Hadir      |     |            | Alfa       |    | Hadir      | Hadir      |            | Hadir      |     |
| 4  | 2264190053<br>MUHAMMAD RAFLIO KAUTSAR (Pagi) |    | Hadir      |   | Hadir      | Hadir      | Hadir      | Sakit      | Hadir      |     |            | Hadir      |    |            | Hadir      | Hadir      | Hadir      |     |
| 5  | 2264190054<br>ELSYA BIANCALYTA (Pagi)        |    | Hadir      |   | Hadir      | Hadir      | Hadir      | Hadir      | Sakit      |     |            | Hadir      |    | Hadir      | Hadir      | Hadir      | Hadir      |     |
| 6  | 2264190055<br>SULEMAN SATRIO BUWONO (Pagi)   |    | Hadir      |   | Hadir      | Hadir      | Hadir      | Alfa       | Hadir      |     |            | Alfa       |    | Hadir      | Hadir      |            | Hadir      |     |
| 7  | 2264190056<br>NURIL MAULIDAH (Pagi)          |  | Hadir      |   | Hadir      | Hadir      | Hadir      | Hadir      | Hadir      |     | Hadir      | Hadir      |    | Hadir      | Hadir      | Hadir      | Hadir      |     |
| 8  | 2264190057<br>CATUR RIZQI NURCAHYO (Pagi)    |  | Hadir      |   | Hadir      | Hadir      | Sakit      | Hadir      | Hadir      |     |            | Hadir      |    |            | Hadir      | Hadir      | Hadir      |     |
| 9  | 2264190059<br>YUSUF ALIEF (Pagi)             |  | Hadir      |   | Hadir      | Hadir      | Hadir      | Hadir      | Hadir      |     |            | Hadir      |    | Hadir      | Hadir      | Hadir      | Hadir      |     |
| 10 | 2264190060<br>MUHAMAD RIDHO MAULANA (Pagi)   |  | Hadir      |   | Izin       | Izin       | Hadir      | Hadir      | Hadir      |     |            | Hadir      |    | Hadir      | Hadir      | Hadir      | Hadir      |     |
| 11 | 2264190061<br>SITI NURHALIZA MARYAM (Pagi)   |  | Hadir      |   | Alfa       | Alfa       | Hadir      | Hadir      | Sakit      |     | Hadir      | Hadir      |    |            | Hadir      | Hadir      | Hadir      |     |
| 12 | 2264190062<br>FIRYAL AL HAKIM (Pagi)         |  | Hadir      |   | Hadir      | Hadir      | Hadir      | Hadir      | Hadir      |     |            | Hadir      |    | Hadir      | Hadir      | Hadir      | Hadir      |     |
| 13 | 2264190065<br>BARBARA LAURA DE ORNAY (Pagi)  |  | Hadir      |   | Hadir      | Hadir      | Hadir      | Hadir      | Hadir      |     | Hadir      | Hadir      |    | Hadir      | Hadir      | Hadir      | Hadir      |     |
| 14 | 2264190067<br>NAZWA SYIFA (Pagi)             |  | Hadir      |   | Hadir      | Hadir      | Hadir      | Hadir      | Hadir      |     | Hadir      | Hadir      |    | Hadir      | Hadir      | Hadir      | Hadir      |     |
| 15 | 2264190068<br>FERA TRI YUNIA (Pagi)          |  | Hadir      |   | Hadir      | Hadir      | Hadir      | Hadir      | Hadir      |     | Hadir      | Hadir      |    | Hadir      | Hadir      | Hadir      | Hadir      |     |
| 16 | 2264190069<br>CHINTYA KARTIKA SARI (Pagi)    |  | Hadir      |   | Sakit      | Sakit      | Hadir      | Hadir      | Sakit      |     |            | Hadir      |    | Hadir      | Hadir      | Hadir      | Hadir      |     |
















| No | Mahasiswa   | Foto  | 1          | 2          | 3          | 4          | 5          | 6          | 7     | 8          | 9          | 10         | 11         | 12         | 13         | 14    | 15    | 16 |
|----|---|---|------------|------------|------------|------------|------------|------------|-------|------------|------------|------------|------------|------------|------------|-------|-------|----|
|    |   |   | 2023-09-19 | 2023-10-03 | 2023-10-10 | 2023-10-17 | 2023-10-24 | 2023-11-02 | UTS   | 2023-11-14 | 2023-11-21 | 2023-12-05 | 2023-12-12 | 2023-12-19 | 2024-01-03 | UAS   |       |    |
| 17 | 2264190070<br>QINTANI CAHYANAIRAH (Pagi)          |    | Hadir      |            | Hadir      | Hadir      | Hadir      | Hadir      | Hadir |            | Hadir      | Hadir      |            | Hadir      | Hadir      | Hadir | Hadir |    |
| 18 | 2264190071<br>AHMAD REVI MULYANA (Pagi)           |    | Hadir      |            | Hadir      | Alfa       | Hadir      | Hadir      | Hadir |            |            | Hadir      |            | Hadir      | Hadir      | Hadir | Hadir |    |
| 19 | 2264190072<br>TASYA DUNDA (Pagi)                  |    | Hadir      |            | Hadir      | Hadir      | Hadir      | Hadir      | Sakit |            |            | Hadir      |            | Hadir      | Hadir      |       | Hadir |    |
| 20 | 2264190073<br>MUTIARA MAHARANI ARAMIN (Pagi)      |    | Hadir      |            | Hadir      | Hadir      | Hadir      | Hadir      | Hadir |            | Hadir      | Alfa       |            | Hadir      | Hadir      |       | Hadir |    |
| 21 | 2264190074<br>NIKEN DAMAYANTI (Pagi)              |    | Hadir      |            | Hadir      | Hadir      | Hadir      | Hadir      | Hadir |            |            | Sakit      |            | Hadir      | Hadir      | Hadir | Hadir |    |
| 22 | 2264190077<br>IQBAL MUHAMMAD HIDAYAT (Pagi)       |    | Hadir      |            | Hadir      | Hadir      | Hadir      | Hadir      | Hadir |            | Hadir      | Hadir      |            | Hadir      | Sakit      | Hadir | Hadir |    |
| 23 | 2264190078<br>SAODAH (Pagi)                       |    | Hadir      |            | Hadir      | Hadir      | Hadir      | Hadir      | Hadir |            |            | Hadir      |            | Hadir      | Hadir      | Hadir | Hadir |    |
| 24 | 2264190079<br>RAYA RAMBU AULIA RAMBANI (Pagi)     |   | Hadir      |            | Hadir      | Hadir      | Hadir      | Hadir      | Hadir |            |            | Hadir      |            | Hadir      | Hadir      | Hadir | Hadir |    |
| 25 | 2264190080<br>ABDUL MALIK KARIM AMARULLAH (Pagi)  |  | Hadir      |            | Hadir      | Hadir      | Hadir      | Hadir      | Hadir |            | Hadir      | Hadir      |            | Hadir      | Izin       | Hadir | Hadir |    |
| 26 | 2264190083<br>SYALWA FADIA REJINA DIVILIAN (Pagi) |  | Hadir      |            | Hadir      | Hadir      | Hadir      | Hadir      | Hadir |            | Hadir      | Hadir      |            | Hadir      | Hadir      | Hadir | Hadir |    |
| 27 | 2264190084<br>MUHAMMAD ALDI ABDUL MALIK (Pagi)    |  | Hadir      |            | Hadir      | Hadir      | Sakit      | Hadir      | Hadir |            |            | Sakit      |            |            | Izin       | Hadir | Hadir |    |
| 28 | 2264190086<br>RAIHANI FATIKA ZAHRAA (Pagi)        |  | Hadir      |            | Hadir      | Hadir      | Hadir      | Hadir      | Hadir |            | Hadir      | Hadir      |            | Hadir      | Hadir      | Hadir | Hadir |    |
| 29 | 2264190087<br>RIZAL AHMAD SIBAWEH (Pagi)          |  | Hadir      |            | Hadir      | Hadir      | Hadir      | Hadir      | Sakit |            |            | Hadir      |            | Hadir      | Hadir      | Hadir | Hadir |    |

Dosen : WIJAYANTI, S.IP., M.I.Kom

Teknik Presentasi Dan Negosiasi (3 SKS)

SELASA 12:50 - 15:20

| NO. | NIM        | NAMA                   | FOTO  | NILAI UAS   | NILAI UTS   | NILAI TUGAS | TOTAL |
|-----|------------|------------------------|---|-------------|-------------|-------------|-------|
| 1   | 2264190027 | NAHDA QULBI AZRIANI    |    | 70<br>(40%) | 80<br>(30%) | 82<br>(30%) | 76.6  |
| 2   | 2264190034 | RAPLI FADHLUROHMAN     |    | 75<br>(40%) | 80<br>(30%) | 82<br>(30%) | 78.6  |
| 3   | 2264190050 | AULIYA NURUL RAMADHANI |    | 80<br>(40%) | 85<br>(30%) | 85<br>(30%) | 83    |
| 4   | 2264190053 | MUHAMMAD RAFLIO KAUSAR |    | 78<br>(40%) | 75<br>(30%) | 79<br>(30%) | 77.4  |
| 5   | 2264190054 | ELSYA BIANCALYTA       |    | 78<br>(40%) | 85<br>(30%) | 82<br>(30%) | 81.3  |
| 6   | 2264190055 | SULEMAN SATRIO BUWONO  |   | 75<br>(40%) | 77<br>(30%) | 80<br>(30%) | 77.1  |
| 7   | 2264190056 | NURIL MAULIDAH         |  | 90<br>(40%) | 90<br>(30%) | 82<br>(30%) | 87.6  |
| 8   | 2264190057 | CATUR RIZQI NURCAHYO   |  | 70<br>(40%) | 83<br>(30%) | 79<br>(30%) | 76.6  |
| 9   | 2264190059 | YUSUF ALIEF            |  | 70<br>(40%) | 75<br>(30%) | 82<br>(30%) | 75.1  |
| 10  | 2264190060 | MUHAMAD RIDHO MAULANA  |  | 80<br>(40%) | 83<br>(30%) | 82<br>(30%) | 81.5  |
| 11  | 2264190061 | SITI NURHALIZA MARYAM  |  | 85<br>(40%) | 85<br>(30%) | 77<br>(30%) | 82.6  |
| 12  | 2264190062 | FIRYAL AL HAKIM        |  | 85<br>(40%) | 85<br>(30%) | 82<br>(30%) | 84.1  |
| 13  | 2264190065 | BARBARA LAURA DE ORNAY |  | 85<br>(40%) | 78<br>(30%) | 86<br>(30%) | 83.2  |
| 14  | 2264190067 | NAZWA SYIFA            |  | 90<br>(40%) | 90<br>(30%) | 82<br>(30%) | 87.6  |

| NO. | NIM        | NAMA                         | FOTO  | NILAI UAS<br>(40%) | NILAI UTS<br>(30%) | NILAI TUGAS<br>(30%) | TOTAL |
|-----|------------|------------------------------|---|--------------------|--------------------|----------------------|-------|
| 15  | 2264190068 | FERA TRI YUNIA               |    | 85<br>(40%)        | 85<br>(30%)        | 82<br>(30%)          | 84.1  |
| 16  | 2264190069 | CHINTYA KARTIKA SARI         |    | 85<br>(40%)        | 80<br>(30%)        | 82<br>(30%)          | 82.6  |
| 17  | 2264190070 | QINTANI CAHYANAIRAH          |    | 83<br>(40%)        | 90<br>(30%)        | 82<br>(30%)          | 84.8  |
| 18  | 2264190071 | AHMAD REVI MULYANA           |    | 80<br>(40%)        | 90<br>(30%)        | 82<br>(30%)          | 83.6  |
| 19  | 2264190072 | TASYA DUNDA                  |    | 82<br>(40%)        | 89<br>(30%)        | 82<br>(30%)          | 84.1  |
| 20  | 2264190073 | MUTIARA MAHARANI ARAMIN      |    | 80<br>(40%)        | 80<br>(30%)        | 82<br>(30%)          | 80.6  |
| 21  | 2264190074 | NIKEN DAMAYANTI              |    | 80<br>(40%)        | 83<br>(30%)        | 82<br>(30%)          | 81.5  |
| 22  | 2264190077 | IQBAL MUHAMMAD HIDAYAT       |    | 80<br>(40%)        | 77<br>(30%)        | 82<br>(30%)          | 79.7  |
| 23  | 2264190078 | SAODAH                       |  | 78<br>(40%)        | 83<br>(30%)        | 82<br>(30%)          | 80.7  |
| 24  | 2264190079 | RAYA RAMBU AULIA RAMBANI     |  | 78<br>(40%)        | 80<br>(30%)        | 82<br>(30%)          | 79.8  |
| 25  | 2264190080 | ABDUL MALIK KARIM AMARULLAH  |  | 75<br>(40%)        | 85<br>(30%)        | 82<br>(30%)          | 80.1  |
| 26  | 2264190083 | SYALWA FADIA REJINA DIVILIAN |  | 78<br>(40%)        | 80<br>(30%)        | 82<br>(30%)          | 79.8  |
| 27  | 2264190084 | MUHAMMAD ALDI ABDUL MALIK    |  | 70<br>(40%)        | 78<br>(30%)        | 79<br>(30%)          | 75.1  |
| 28  | 2264190086 | RAIHANI FATIKA ZAHRAA        |  | 85<br>(40%)        | 80<br>(30%)        | 82<br>(30%)          | 82.6  |
| 29  | 2264190087 | RIZAL AHMAD SIBAWEH          |  | 70<br>(40%)        | 80<br>(30%)        | 82<br>(30%)          | 76.6  |